

An aerial photograph of a port at night, showing a large cargo ship docked at a pier. Several yellow gantry cranes are positioned along the pier, and stacks of colorful shipping containers (blue, green, red) are visible. The city skyline is illuminated in the background under a twilight sky with pink and blue hues. A yellow text box is overlaid on the left side of the image.

Export Action Plan for Parbhani District

**Chh.Sambhajinagar Region,
Maharashtra**

July 2024

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1 District Profile

1.1 Introduction

The Parbhani district is in the Marathwada division of the state of Maharashtra. The district is bounded on the north by Hingoli district, on the east by Nanded district, on the south by Latur district and on the west by Beed district and Jalna district. Parbhani is well connected to other important cities of Maharashtra as well as the neighboring state of Telangana by road.

The Vasant Rao Naik Agricultural University (Marathwada Agricultural University) is an institution in Parbhani which fulfill the regional aspirations of agrarian growth, with further responsibilities to provide education in agriculture and allied fields, and to undertake research and facilitate technology transfer in Marathwada region. It is one of the only four Agricultural Universities in the State of Maharashtra. It has proved itself as the hub of educational, research, and extension activities. The famous 'Gaorani' cotton, a breed of Indian cotton, is the result of research facilities at Parbhani. The College of Veterinary and Animal Sciences is located on the campus of the university which is one of the constituent Veterinary Colleges coming under the authority of Maharashtra Animal and Fishery Sciences University.

The world famous and well-known mathematician, Bhaskaracharya is from Bori in the Parbhani district. The district has been described as the land of saints, as several saints have been associated with the district including Janabai (from Gangakhed), Sri Sai Baba of Shirdi (born at Pathri). The Nemgiri (sequence of caves) related to Jainism, is situated in Jintur.

1.2 Administrative Profile

The Parbhani city is administrative headquarter of the district. The district is divided into 4 subdivisions; Parbhani, Selu, Gangakhed and Pathri subdivisions and 9 Tehsils; Parbhani, Gangakhed, Sonpeth, Pathri, Manwath, Palam, Selu, Jintur, and Purna. There is total 848 villages in the district.

1.3 Location and Geography

Parbhani district lies between 18.45 and 20.10 North Latitudes and 76.13 and 77.39 East Longitude. The district forms a part of Deccan plateau. The elevation is ranges from 375 meter to 475 meter above the sea level. The district is bounded on the north by Hingoli and Buldhana districts. On the east by Nanded and Hingoli, on the South by Latur and on the West by Beed and Jalna districts. Parbhani district has an area of 6250.58 sq. km. Ajanta range is to the north of the district and Balaghat range is to the south. According to the 2001 census, the population of the district is 15,27,715 and the literacy rate is 55.15

1.4 Demographic Profile

According to the 2011 census, Parbhani district has a population of 1,836,086. This gives it a ranking of 259th in India (out of a total of 640). The district has a population density of 295 inhabitants per sq. km. Its population growth rate over the decade 2001-2011 was 20.18%. Parbhani has a sex ratio of 940 females for every 1000 males, and a literacy rate of 75.22%.

1.5 Logistic Infrastructure Profile

- ▶ JNPT (496 km., 10.00 hrs.) and Dighi (545 km., 12.00 hrs.) are the nearest seaport and dry port available for district.
- ▶ Jalna dry port (which is in catchment area of JNPT) work is in progress and will improve cargo movement to the port. The main objective of this project is to deliver agricultural and industrial products from Marathwada directly to Nhava Sheva Port in Mumbai. The Mumbai-Nagpur Samruddhi Highway work is in progress which is passing near to this dry port. Through this, the products will be delivered directly to Mumbai.

1.5.1 Road Transport

The Parbhani district is connected to major cities of the state-by-state highways. The road connectivity is excellent, roads connecting to Chh.Sambhajinagar, Nagpur, Beed, Mumbai are upgraded to four-lane highways.

Below mentioned state highways passing through Parbhani district,

- ▶ Malegaon-Chh.Sambhajinagar-Nanded
- ▶ Akola-Nanded-Secunderabad
- ▶ Jintur-Gulbarga Road
- ▶ Gangakhed-Nanded
- ▶ Shrigonda-Bhir-Ardhapur
- ▶ Dhoki-Mantha-Mehkar

Below mentioned national highways passing through Parbhani district,

- ▶ NH-752K is passing through Parbhani district.
- ▶ NH-61 connects the states Telangana and Maharashtra. The Highway further connect with north-eastern cities of Indore, Jhansi, Agra and North-Southern cities like Varanasi, Nagpur, Adilabad, Nizamabad, Hyderabad, Bangalore and Kanyakumari.

1.5.2 Rail Transport

The Railways have been the most important means of transport in Parbhani district from the beginning of this century. The laying down of the first railway track in the district dates back to 1899-1900 when the Manmad-Kacheguda railway section was opened for traffic.

The Parbhani railway station is situated on Secunderabad–Manmad section of South-Central Railway zone. The Parbhani Junction has many facilities, such as baggage check, metal detectors, VIP Lounge, parking, ATMs, ATVM (Automatic Ticket Vending Machines), canteen (Rail Aahar), fruit stalls, book stalls, Indian Post (Bhartiya Daak), foot overbridges, water for passengers, milk dairy, television and Wi-Fi network. The city has good connectivity to major cities of Maharashtra such as Chh.Sambhajinagar, Mumbai, Nagpur, Pune, Osmanabad and it is also well connected to other Indian cities like New Delhi, Bangalore, Hyderabad, Chennai, Ajmer, Bhopal, Amritsar, Allahabad, Rameshwaram, Tirupati and Visakhapatnam like New Delhi, Hyderabad, Visakhapatnam, and Chennai.

The below mentioned important railway routes passing through the district served as the main arteries of transport of passengers as well as of goods,

- ▶ Kacheguda-Manmad route - This route plays an important role in economic development of the district which links the main towns in this district with Secunderabad and Hyderabad on the one side and Jalna, Chh.Sambhajinagar and Manmad on the other side.
- ▶ Parbhani-Parli- Vajjnath railway route - This route is passing through the rich cotton tracts of Parbhani and Gangakhed tehsils.
- ▶ Khandwa- Akola-Purna route - This route is of vital importance as it serves as a link between the Northern India and the Southern India. It connects Hyderabad and Secunderabad with important cities and towns like Akola, Khandwa and Indore. It is also calculated to serve the national needs of quick inter-State transport of goods.

The main trains passing through the district are as mentioned below,

- ▶ Ajmer–Hyderabad Express
- ▶ Chh.Sambhajinagar–Renigunta Express
- ▶ Nagpur–CSMT Kolhapur Express
- ▶ Chennai–Nagarsol Express
- ▶ Devgiri Express
- ▶ Hazur Sahib Nanded–Bangalore City Express

- ▶ Sainagar Shirdi–Kakinada Port Express
- ▶ Nandigram Express
- ▶ Rameswaram–Okha Express
- ▶ Sachkhand Express
- ▶ Tirupati–Sainagar Shirdi Express

1.5.3 Air Transport

- ▶ The nearest airport for the district is Shri Guru Gobind Singh Ji Airport at Nanded. The Airport is having the airport facilities including aircraft refueling, night Landing with navigational aids, aircraft Parking, CAT VI airport Fire Fighting & Rescue Service. A well-equipped terminal building with VIP Lounges, Departure and Arrival Lounges, Transit Suites & Snooze Cabins, Visitors Waiting Area, Cafeteria. It is served by daily flights to Hyderabad and Mumbai and on Saturday and Sunday, connecting flight to Amritsar. Due to current situation, this airport is not fully operationalized.
- ▶ The nearest operational airport to Parbhani is Chh.Sambhajinagar International Airport, which is located at Chikalhana. The flights are available to Hyderabad, Delhi, Udaipur, Mumbai, Chennai, Bangalore, Ahmadabad, Jaipur and Nagpur. The international airlines have been available for Hajj since 2008. The airport facilities include aircraft fueling, night landing with navigational aids, aircraft parking, CAT VII airport firefighting and rescue service. A well-equipped terminal building has VIP lounges, departure and arrival lounges, transit suites and snooze cabins, visitors' waiting area, and a cafeteria.

1.6 Agricultural Profile

The major crops of the Parbhani district are Jawar, Bajra, Wheat, Cotton, Gram, Tur, Udid, Groundnut, Maize, Safflower Sunflower and Oil Seeds and Onion. The fruits, condiment, food grain crop, and vegetables are also produced in study region. The fruits are namely Mango, Banana, Chiku, Pomegranate, Orange, Guava and Sugarcane.

The total area under cultivation is 6.96 lakhs hectares and net sown area is 5.19 lakhs hectares.

The rivers and tributaries in the district are as mentioned below,

- ▶ The Godavari, Purna and Dudhana are main rivers flowing through the district.
- ▶ Godavari is a major river, and its length is 79 km. in the district, and it flows from west to east through Pathri, Manwat, Sonpeth, Parbhani, Gangakhed, Palam & Purna Talukas and enters into Nanded district.
- ▶ A sub river of Godavari, Dudhana flows in Selu, Jintur, Parbhani and Palam talukas and enters to Hingoli district.
- ▶ Two major dams have been constructed across the Purna River at Yeldari and Siddheshwar respectively. These dams are in north of the district. These two dams cater to the need of the surface water irrigation in major parts of Parbhani district. The other dams/barrage in the district are Lower Dudhana dam is on Dudhana river, Mudgal barrage on Godavari river, Masoli Dam on Masoli river, and Karpara Dam on Karpara river.

1.6.1 Major Agriculture and Horticulture Produce of District

Table 1.1 - Major Agriculture and Horticulture Produce of District

Sr. No.	Name of Product	Production in MT (2023-24)	Area under Production Hectare (2023-24)
1	Sugarcane	31,75,804 Tn	39,698
2	Cotton	76,812.63	1,92,522
3	Pulses	2,02,978	2,01,485
4	Soyabean	3,20,609	2,72,536
5	Oil Seeds	3,27,405	2,79,030
6	Orange	13,334	1,815
7	Banana	38,366	703

Source: Ministry of Agriculture, GOI and Department of Agriculture, GOM

1.7 Industrial Profile

Although agriculture is the main source of income in Parbhani district, Parbhani MIDC has developed the Parbhani industrial area, with the objective to attract industrialists and local entrepreneurs to set up industries and invest in the region and the industrial development will also attract foreign direct investments in the region. The MIDC has provided the best possible infrastructure to facilitate industrial development and every assistance is provided for their growth.

► **Industries and Employment Generation in Parbhani District**

The below mentioned table illustrates industries and employment generation of the district,

Table 1.2 - Industries and Employment Generation

Sr. No.	Category	No. of Enterprises	Investment (INR crore)	Employment
1	Mega Unit	00	00	00
2	Large Unit	06	437.04	2705
	Total	06	437.04	2705

Sr. No.	Category	No. of Enterprises			Investment in (INR Crore)			Employment Generation		
		Mfg	Service	Total	Mfg	Service	Total	Mfg	Service	Total
1	Micro	13025	33089	46114	50213	104644	154857	49390	72141	121531
2	Small	940	994	1934	19544	9038	28582	75332	30110	105442
3	Medium	42	13	55	1727	113	1840	29997	1279	31276
	Total	14007	34096	48103	71484	113795	185279	154719	103530	258249

Source: DIC Parbhani

▶ **Sugar factories in the district.**

- ▶ Gangakhed Sugar and Energy Ltd., Vijaynagar, Makhani
- ▶ Baliraja Sakhar Karkhana Ltd., Kanadkhed, Purna
- ▶ Shree Renuka Sugars Ltd., Pathri
- ▶ Yogeshwari Sugar Industries Ltd., Laxminagar, Pathri
- ▶ Twenty-One Sugar Unit-2 (Maharashtra Shetkari Sugar Ltd.), Sonpeth
- ▶ Shree Laxminarshinha Sugars LLP, Lohgaon

1.8 Service Sector Profile

As per Udyog Adhar data till March 2020, around 2,603 service enterprises registered in service sector with employment around 7,610 and the investment around INR 220 crore. Some of the major services which are provided in the district are as mentioned below,

- ▶ Carpentry Services
- ▶ Hotel & Restaurant
- ▶ Educational coaching/Computer Training Institute
- ▶ Tours and travel booking
- ▶ Desk Top publishing / Screen Printing
- ▶ Mobile repairing
- ▶ Vehicle Service/Repairing Stations
- ▶ X-Ray clinic/Pathologies lab
- ▶ Lab Testing facility
- ▶ Tailoring/ fashion designing
- ▶ Consultancy Services
- ▶ Banking & Financial Services

1.9 Industrial Infrastructure Profile

The details of industry wise area and developed plots is illustrated in below mentioned table,

Table 1.3 - MIDC Area in District

MIDC Name	Area in Hectare	Plots Developed
MIDC Parbhani	95.64	174
MIDC Jintur	89.44	170
MIDC Gangakhed	15.37	38
Industrial Estate Jintur	6.70	54

Source: DIC Parbhani

Below mentioned infrastructure facilities provided by MIDC in main industrial areas of Parbhani,

▶ **Roads**

The roads are constructed using the most modern techniques. The width of the main road is 30 meter and internal roads are 20 meters.

▶ **Electricity**

MSEB has installed 220 KV/33 sub-station in area & ample power is available in the industrial area.

▶ **Water**

MIDC has devised a water treatment plant having capacity of 6.50 MLD is constructed. The present water consumption is 1.20 MLD

1.10 Industrial Associations of the District

Table 1.4 - List of Industrial Association

Sr. No.	Name of Association
1.	Parbhani MIDC Industries Association, Parbhani
2.	Parbhani District Ginning & Pressing Industries Association, Parbhani
3.	Laghu Udyog Bharati, Parbhani
4.	Parbhani Oil & Dal Mill Owners Association, Parbhani
5.	Jintur Co-op. Industrial Estate, Jintur
6.	Selu Taluka Owners Association, Selu
7.	Jintur MIDC Industries Association, Jintur

1.11 Banking Facilities

The Parbhani district has major public sector and private bank branches including State Bank of India, Bank of Maharashtra, ICICI Bank, HDFC Bank, Axis Bank, Canara Bank, Syndicate bank and Central Bank of India.

1.12 Strengths and Opportunities of Parbhani District

- ▶ The district has emerged as the leading agriculture produce hub of Maharashtra.
- ▶ The district has a high yield of Sugarcane, Cotton, Jawar, Soyabean, and Oil seeds.
- ▶ The district has a huge production of Sugarcane, around 24,00,000 MT.
 - ▶ Jaggery is the allied industry for Sugarcane. The district has around 25 jaggery units that produce an average of 48,00,000 kg per year.
 - ▶ Ethanol is naturally produced by the fermentation of sugar. Ethanol is largely derived while extracting sugar from sugarcane. Considering the huge sugarcane of the district, the allied ethanol-making industries can be promoted.
- ▶ The district has 60 ginning factories, 7 operational sugar factories, and 20 Oil mills. By utilizing optimum infrastructure and production capacities of these industries, the allied industries segments can be developed to generate new employment opportunities and boost the economy of the district.
- ▶ As the Soyabean and Oilseeds are leading agri produce of the district, the allied business industries can be developed in the district.
- ▶ The district has Vasantrya Naik Agricultural University to facilitate agricultural research and technology transfer in the Marathwada region to fulfill the regional aspirations of agrarian growth.
- ▶ The district has substantial cultivation of a special kind of sorghum 'Dagdi jawar' and Turmeric which can be registered as a Geographical Indicator (GI) of the district. The export of turmeric and jawar flour can be a big opportunity for the district.

2 District Export Profile

2.1 Parbhani District Export Scenario

The below mentioned table depicts Parbhani district's export scenario as well as state's export contribution in India's total export and Parbhani district's export contribution in state's total export.

Table 2.1.1 - District Export Scenario in FY 2021-2022

State and District Export Contribution - April 2021 to March 2022		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	545083.85	17.33
Parbhani District	980.48	0.17

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 2.1.2 - District Export Scenario in FY 2022-2023

State and District Export Contribution - April 2022 to March 2023		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	581439.42	16.05
Parbhani District	1003.90	0.17

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

Table 2.1.2 - District Export Scenario in FY 2022-2023

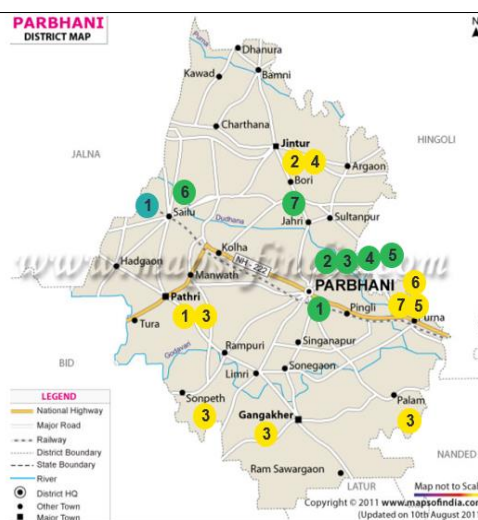
State and District Export Contribution - April 2022 to March 2023		
	Total Exports (INR crore)	Percentage Contribution
Maharashtra	5,56,400.42	15.37
Parbhani District	745.61	0.13

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.2 Existing and Proposed Infrastructure for Exports

The list and locations of key existing projects, proposed future projects and proposed new projects for Export Promotion in the district is as mentioned below,

Existing Projects	
1	Vasantrao Naik Marathwada Krishi Vidyapith (Parbhani)
2	Cotton research station (Parbhani)
3	Seed technology research & breeder seed production (Parbhani)
4	Sorghum research station (Parbhani)
5	12 Agricultural produce market committees
6	Mahesh cold storage (Singnapur)
7	Keshavraj cotton cluster (Sailu)
Proposed Future Projects	
1	Multi lane road connectivity to Jalna Dry port
Proposed New Projects for Export Promotion	
1	Humidified warehouse for cotton (Parbhani)
2	Cold storage (Pathri and Jintur)
3	Warehouse (Pathri, Jintur, Palam, Gangakhed, and Sonpeth)
4	Testing Lab and Packing House (Parbhani)
5	Packing house (Parbhani)
6	Sub branch of Jalna dry port (Parbhani)
7	Implementation of Ethanol Blended Petrol (EBP) in district



2.3 District GI and ODOP Product Profile

The major product exported from the district is Harbhara Gram. As per recommendation of discussion with District Export Promotion Council (DEPC), General Manager, DIC and concern officials, considering agro based economy of the district, jaggery has been included in ODOP list of the district.

The ODOP product profile of the district is as mentioned below,

Table 2.2 - ODOP Product Profile

Sr. No.	Product Name	GI No.	ODOP	HSN Code	Sector	Production Hub
1.	Gram (Harbhara)	NA	Yes	07139010, 07139090	Agriculture	Palam, Gangakhed, Sonpeth
2.	Jaggery Products	NA	Yes	17011490, 17029010, 17011410, 17019990, 17011310	Agriculture	Purna, Gangakhed, Pathri, Palam

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

* ODOP - One District One Product

2.3.1 Current Market for district's ODOP Products

The main exporting countries for the district are UAE, USA, Qatar, Oman, Saudi Arabia. The below mentioned table illustrates current market for listed Export products from Maharashtra,

Table 2.3 – Current Market for district's ODOP

Sr. No.	Product Name	HSN Code	Major Market for Products
1.	Gram (Harbhara)	07139010, 07139090	Canada, UK, USA, UAE, Singapore, Japan, Netherland, New Zealand, Saudi Arabia, Australia
2.	Jaggery	17011490, 17029010, 17011410, 17019990, 17011310	Afghanistan Bangladesh, China, Djibouti, Indonesia, Kenya, Pakistan, Seychelles, Singapore, Somalia

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.4 Top Exporting Products and Countries from District in FY 2023-24

The below mentioned sections illustrates details of Top 10 exporting products from district and Top 10 exporting countries from district along with its export values.

2.4.1 Top 10 Exporting Products from District

The below mentioned table depicts information of Top 10 exporting products of the district, product wise top exporting countries and product wise export value for the duration April 2023 to March 2024

Table 2.4 - Top 10 Exporting Products from District

Sr. No.	HS Code	Product Description	Export Value (INR crore)	Major Importing Countries of Product
1.	52010015	Indian Cotton Staple Length 28.5Mm (1.4/32) And Above	339.18	Bangladesh, China, Vietnam, Indonesia
2.	2023000	Boneless Meat Of Bovine Animals, Frozen	181.86	Cambodia, Egypt, Iraq, Malaysia, Thailand, UAE
3.	56074900	Other Cordage Of Polyethene/Polypropylene	102.49	Germany, Greece , Chile
4.	52010024	Cotton, Other Than Indian, Of Staple Length Exceeding 27.0 M	69.42	Bangladesh, China, Vietnam
5.	9103020	Dry Turmeric,	16.09	Morocco, Bangladesh, UAE
6.	2062900	Other Edible Offal of Bovine Animals, Frozen	9.57	Cambodia, Liberia Malaysia, UAE Vietnam
7.	17019990	other Refined Sugar Including Centrifugal Sugar	3.67	Kenya Sri Lanka
8.	56081190	Made Up Fishing Nets other than Nylon	2.72	Italy, Norway, UK, USA
9.	20029000	Other preserved Tomatoes	2.50	Russia
10.	71023910	Diamond (other than Industry Diamond)Cut Or Otherwise Worked B	2.49	UK, USA, Israel, New Zealand

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.4.2 Top 10 Exporting Countries from District

The below mentioned table depicts information of Top 10 exporting countries from district and export value for the duration April 2023 to March 2024

Table 2.5 - Top 10 Exporting Countries from District

Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
1.	China	180.23	Indian Cotton-Staple Length 28.5 mm and above, Indian Cotton-Staple Length and 34.5 mm
2.	Bangladesh	118.59	Indian Cotton-Staple Length 28.5 mm and above, Cane Sugar, Refined Sugar ,Dry turmeric
3.	Vietnam Soc Rep	112.89	Boneless Meat of Bovine Animals, Edible offal - Bovine Animals, Other Cordage etc of Polyethene/ Polypropylene, Cotton Staple
4.	Malaysia	89.25	Boneless Meat of Bovine Animals, Edible offal - Bovine Animals, Dry Turmeric
5.	UAE	59.18	Boneless Meat of Bovine Animals, Edible offal - Bovine Animals, Dry Turmeric
6.	Egypt	34.52	Cane Sugar, Refined Sugar
7.	U S A	28.32	Othr Of Polyethene/Polypropylene, Sports Nets, Diamond (other than Industry Diamond)Cut , Nylon Rope, Non-Industrial Diamonds

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Sr. No.	Country	Export Value (INR crore)	Key Products Exporting to the country
8.	Norway	17.56	Refined Sugar, Polyethene/Polypropylene Made Up Fishing Nets Other Than Nylon, Others (Fishing Tackle, Poles Etc.)
9.	Germany	16.95	Polyethene/Polypropylene
10.	Chile	11.62	Polyethene/Polypropylene

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

2.5 Potential Export Product Profile

As per discussion with General Manager, DIC and concern officials, other potential sectors identified for export in the district are Cotton and Textile and Oil and Dal mill.

As per discussion with General Manager, DIC and concern officials, considering agro based economy of the district, sugarcane, cotton, sorghum (jawa) and jaggery are considered as key export potential products of the district and should be included in ODOP list of the district.

The potential export products profile of the district is as mentioned below,

Table 2.6 - Potential Export Product Profile

Sr. No.	Product Name	Sector
1.	Sugar	Agriculture
2.	Cotton	Agriculture
3.	Jawa	Agriculture
4.	Turmeric	Agriculture
5.	Urad pulses	Agriculture
6.	Moong pulses	Agriculture
7.	Toor pulses	Agriculture
8.	Channa pulses	Agriculture
9.	Oil seeds	Agriculture
10.	Indian Gooseberry	Agriculture
11.	Custard Apple	Agriculture
12.	Lemon Fruit	Agriculture

2.6 Major Clusters in District

The list of major clusters illustrated in below mentioned table,

Table 2.7 - Major Clusters

Sr. No.	Cluster	Products	Location	Cluster Units	Investment (INR crore)
1.	Parivar Readymade Garment	Readymade garment	Parbhani	78	2.30

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Sr. No.	Cluster	Products	Location	Cluster Units	Investment (INR crore)
	Parbhani Foundation				
2.	Zari Pulses Cluster	Pulses processing	Zari	25	1.10
3.	Keshavraj Cottan Cluster	Cotton Yarn	Selu	55	4.27
4.	Dhonara Kale Turmeric Cluster	Turmeric processing	Dhonara Kale	40	-
5.	Silk Textile Cluster	Silk Textile	Digras	36	-

2.7 Major Industrial Units in District

The list of major industrial units in the district is as mentioned below,

Table 2.8 - Major Industrial Units

Sr. No.	Name of Enterprise	Address	Activity Type
1.	Kohinoor Ropes Pvt. Ltd.	Parbhani	Manufacturing of knitted ropes and nets
2.	Vishwas Agro Pvt. Ltd.	Parbhani	Food processing
3.	Dr.Babasaheb Ambedkar Magas Spinning mill Ltd.	Palam, Parbhani	Spinning mill
4.	Mahesh Cotspin Pvt.Ltd.	S.No. 88/1, Nanded Road, Gangakhed	Cotton ginning and pressing
5.	Etco Spinners Pvt. Ltd.	Plot B-2&3, MIDC, Parbhani	Spinning mill
6.	Mahesh Cotspin Pvt.Ltd.	S.No.88/1, Nanded Road, Gangakhed	Cotton ginning & pressing
7.	Vaibhav Ginning & Pressing Factory	G.No.144/6, Parbhani Road, Purna	Cotton ginning & pressing
8.	Abhijeet Ginning & Pressing Factory	B-6, MIDC, Gangakhed	Cotton ginning & pressing
9.	Montana Foods	G.No.478, Pedgaon, Tq. Parbhani	Oil mill
10.	Samarth Agro Industries	G.No.472, Tq. Parbhani	Coal briquettes
11.	Jr Cotton Agro Industries	G.No.240, Purna Road, Tq. Purna	Cotton ginning & pressing
12.	Goyal Enterprises	G.No.400, Parli Road Gangakhed	Cotton ginning & pressing
13.	Sri Swami Saramth Agro Industries	G.No.125, Tq. Manvat	Coal briquettes

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Sr. No.	Name of Enterprise	Address	Activity Type
14.	Porwal Ginning & Pressing Pvt.Ltd.	G.No.379, Manvat	Cotton bales, cotton seed, cotton seed oil and cake
15.	Shivam Bio Industries	G.No.343, Walur, Tq. Selu	Coal briquettes
16.	Ujwal Plastic Industries	G.No.110, Pedgoan, Tq. Parbhani	PVC Pipes
17.	Sri Omkar Industries	G.No.324, Asola, Tq. Parbhani	Coal briquettes
18.	Manjeet Cotton	G.No.196, Selu, Tq. Selu	Cotton ginning & pressing
19.	Ayodhya Ginning & Pressing Factory	Yeldari Road, Jintur	Cotton ginning & pressing
20.	Swami Samarth Ginning & Pressing	G.No.501, Parbhani Road Manvat	Cotton ginning & pressing
21.	Gajanan Agro Industries	P.No.318, Rudhi, Tq. Manvat	Oil mill
22.	Kalpit Enterprises	P.No.C-26, MIDC, Parbhani	Solar Power Systems
23.	Radharaman Agro Industries	G.No.461, Zari, Tq. Parbhani	Flour atta manufacturing
24.	Gajanan Agro Industries	S.No.42, Selu, Tq. Selu	Cotton seed oil & cake
25.	Prabhavati Udyog	P.No.A-4, MIDC, Parbhani	PVC pipes
26.	Shantinath Bricks	P.No.C-10, MIDC, Parbhani	Fly ash bricks
27.	P & P Products	G.No.48, Tq. Dist. Parbhani	Phenyl & Carbolic powder
28.	Manorama Ropes Pvt Ltd.	Shed No.1 To 5, P.No.6-A, Selu	PP Ropes
29.	Renuka Agro Industries	P.No.184, Pingli, Tq. Dist. Parbhani	Cotton seed oil and cake
30.	Prayag Plast Industries	G.No.258, Hadgaon(K), Tq. Selu, Dist. Parbhani	Pp Ropes, Fishnet Rope, Allied Plastic Products
31.	Anc Agro Industries	S.No.9/1, P.No.27, Datta Nagar, Tq. Pathri	Packaged drinking water
32.	Mathura Extractions	P.No.A-20, A-21, A-22, A-22/1, MIDC, Parbhani	Solvent Extractions, de-oiled cake, refined edible oil
33.	Arihant Industries	G.No.34, P.No.3, Kundi, Tq. Selu, Dist. Parbhani	Packaged drinking water

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Sr. No.	Name of Enterprise	Address	Activity Type
34.	Shree Balaji Agro-Tech	S.No.54, GOPA, Tq. Gangakhed, Dist. Parbhani	Cotton bales, cotton ginning cotton seed
35.	Adkine Industries	P.No.C-43, MIDC, Parbhani	Drip irrigation
36.	Arihant Industries	G.No.478, Pedgaon, Tq. Parbhani	Manufacturing of aluminium treatment coated windows
37.	Nirman Interlocking Bricks & Paver Blocks	A-96, MIDC, Jintur	Interlocking bricks & paver blocks
38.	Samarth Agro Industries (Exp)	S.No.42/1, Parbhani Road, Selu, Tq. Selu	Cotton bales, cotton seed
39.	Sidhi Industries	P.No.A-105, MIDC, Jintur, Tq. Jintur, Dist. Parbhani	Steel furniture
40.	Priya Gold Plastic	S.No.261, Tq. Gangakhed, Dist. Parbhani	Injection moulding, inline dripper, plastic caps
41.	Shakti Drip Irrigation	S.No.398, P.No.29-30, Gangakhed, Tq. Gangakhed	Inline dripper, HDP pipes, sprinklers
42.	Gajanan Baba Agro Industries LLP	G.No.317, Rudhi, Tq. Manvat	Pulses
43.	Kothari Leegon Polymer Products	P.No.W-2, MIDC, Parbhani	Plastic chappals manufacturing
44.	Balaji Agro Industries	P.No.B-8, MIDC, Jintur	Coal briquetts
45.	Moti Namkin Pvt Ltd	P.No.C-15,C-18, MIDC Parbhani	Food Products
46.	Babaji Udyog	P.No.A-127, MIDC, Jintur	Cotton Seed Oil & Cake
47.	Dhadhimati Rope Industries	P.No.B-4, Jintur	Manufacturing of Rope
48.	Mahesh Cold Storage	Sr.No.44,45 Borwand	Cold storage
49.	Manjit Cotton Pvt.Ltd	G.No.196 , Pathri Road, Selu	Cotton ginning & pressing, oil mill
50.	Shri Ganesh Agro Industries	C-52, MIDC, Parbhani	Cotton ginning & pressing
51.	Bihani Binayake cotex Pvt. Ltd.	G.No.241/2 , Station Road, Selu	Cotton ginning & pressing
52.	Samarth Agro Industries	S.No.42, Parbhani Road, Selu	Cotton ginning & pressing
53.	Agrawal Beverages & Co.	New Mondha, Parbhani	Package drinking water

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Sr. No.	Name of Enterprise	Address	Activity Type
54.	Mahalaxmi Agro Industries	Plot No, A-43, MIDC Parbhani	Oil mill
55.	Durgeshwari Seeds Pvt Ltd(Fiber Division)	Brahmangaon Dist. Parbhani	Cotton ginning & pressing
56.	Mauli Cotex Pvt Ltd	Mhalsapur Shivar, G.No.144, Selu	Cotton ginning & pressing
57.	Sant Bhagatram Ginning & pressing	G.No.311 & 313, Manwat	Cotton ginning & pressing
58.	Mahesh Industries	G.No.88/01, Nanded Road, Gangakhed	Cotton ginning & pressing
59.	Gouri Agro Briquets Ind	G. No.381, Karegaon Dist. Parbhani	Coal briquettes
60.	Prasad Fibers Pvt.Ltd	G. No.510/2, Tq. Gangakhed	Cotton ginning & pressing
61.	Trilok Cotton Pvt Ltd.	Plot No C – 2, MIDC, Jintur	Cotton ginning & pressing
62.	Polymer Manufactures	G.No.105, Rawalgaon	Plastic Water Tank
63.	Bhagwati Ginning & Pressing Factor	G. No 311, 313 ,Rudhi, Tq. Manwat	Cotton ginning & pressing
64.	ARTS Water matrix Pvt. Ltd	P No 43-47, Near MIDC, Parbhani	Drip Irrigation Systems
65.	Shri Onkar Cotton Agro Industries	Asola, Tq. Parbhani	Cotton ginning & pressing
66.	Radheshyam Fibers Pvt.Ltd	G.No.313, Rudhi, Tq. Manwat	Cotton ginning & pressing
67.	Giriraj Cotton Ginning Pvt.Ltd	G. No. 315, 339, 340, Rudhi, Tq. Manwat	Cotton ginning & pressing
68.	Milan Ginning & Pressing Factory	H No 2/1/24, 136 Near Market Yard, Manwat	Cotton ginning & pressing
69.	Mahesh Agro Industries	G.No.97, Ravalgaon Road, Selu	Cotton ginning & pressing
70.	Shantinath Brick	G. No 627, Parbhani Road, Gangakhed	Fly ash bricks
71.	Samarth Agro Industries (Expansion)	S.No.42, Selu	Cotton ginning & pressing
72.	Madhusadan Ginning & Pressing	Parbhani Road, Selu	Cotton ginning & pressing
73.	Minakshi Cotton	G.No.70 Shelgaon Road, Sonpeth	Cotton ginning & pressing
74.	Tirupati Cotton Industries	G.No.318, Walur, Tq. Selu	Cotton ginning & pressing
75.	Raman Agro Industries	C-3, MIDC, Jintur	Cotton ginning & pressing

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Sr. No.	Name of Enterprise	Address	Activity Type
76.	Vikas Udyog	B-2, MIDC, Jintur	Cotton ginning & pressing
77.	Shri Onkar Cotton Agro Industries (Expansion)	Asola, Tq. Parbhani	Cotton ginning & pressing
78.	Salasar Ginning & Pressing	Gut No 67, Tq. Sonpeth	Cotton ginning & pressing
79.	Lord Venkateshwara Cotton Factory	G.No.209, Rani Sawargaon, Tq. Gangakhed	Cotton ginning & pressing
80.	Shri Maroti Ginning & Pressing	Italpur Mali, Tq. Purna	Cotton ginning & pressing
81.	Rajrajeshwar Cotex Pvt. Ltd.	G.No.40, Borwand, Tq. Parbhani	Cotton ginning & pressing
82.	Venkatesh Cotton Pvt Ltd.	S.No.478/2, Manvat	Cotton bells & bottom seed
83.	Shri Gajanan Agro Industries	G.No.318, Rudhi, Tq. Manvat	Cotton ginning & pressing
84.	Dipstambh Infrastructure Pvt Ltd	G.No.23, Borwand, Parbhani	Cotton ginning & pressing
85.	Nutan Cotton Industries	G No 64, Kundi, Tq. Selu	Cotton ginning & pressing
86.	Nageshwar Agro Industries	H.No.42, Market Yard, Pathri	Oil Mill
87.	Bajrang Cottex	G.No.39/1, Tq. Gangakhed	Cotton ginning & pressing
88.	Ishan Energy	G.No.156, Parva, Tq. Parbhani	Bio coal
89.	Ghodavat Foods International Pvt. Ltd.	P.No.B-7/1, 2, MIDC, Gangakhed	Vegetable soya oil extractions
90.	Success Cotton Industries	G.No.115, Dharmapuri, Tq. Parbhani	Cotton bells & cotton seed
91.	Patil Briquettes	S.No.510, Sural wadi, Tq. Gangakhed	Bio coal
92.	Shivashankar Bio Coal Energy	P.No.A-1&2, MIDC Jintur	Bio coal
93.	Arihant Fibers	G.No.498, Singnapur	Cotton lint, bales, seed
94.	Gayatri Ginning & Pressing Factory	S.No.288, Warud Road, Jintur	Cotton lint, bales, seed processing
95.	Trilok Cotton Pvt Ltd.	P.No.C-2, MIDC, Jintur	Cotton seed oil & cake processing
96.	Dadhimati Rope Industires	P.No.B-4, MIDC, Jintur	PP poly yarn ropes
97.	Pathan Industries,	P.No.24, 248, Om shanti Nagar, Selu	Package drinking water

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Sr. No.	Name of Enterprise	Address	Activity Type
98.	Supriya Cotex Pvt.Ltd.	G.No.41, Devalgaon	Cotton Bales, cotton seed, cotton ginning & pressing
99.	Devkrupa Plastics	P.No.A-70, MIDC, Jintur	Manufacturing of plastic articles for packaging of goods
100.	Kalinka Polymers	P,No,W-17, MIDC, Parbhani	LLDP Water Tank
101.	Saraswati Oil Mill	A-18, MIDC, Parbhani	Cotton seed oil processing
102.	Shri Laxmi Oil Mill	P-8, MIDC, Parbhani	Cotton seed oil processing
103.	Venkatesh Oil Mill	9, MIDC, Parbhani	Cotton seed oil processing
104.	Maheshwari Oil Industries	C-38, MIDC, Parbhani	Cotton seed oil processing
105.	Mathura Extractions	A-20&21, MIDC, Parbhani	Oil & oil cake processing
106.	Tridhara Agro Industries	C-4, MIDC, Parbhani	Oil & oil cake processing
107.	Ashirwad Oil Industries	Mondha, Gangakhed	Oil & oil cake processing
108.	Maheshwari Oil Industries	C-38, MIDC, Parbhani	Oil & oil cake processing
109.	Matoshri Oil Industries	S No 99, Near Waluj Naka, Selu	Cotton seed oil processing
110.	Shriram Oil Mill	MIDC, Parbhani	Cotton seed oil processing
111.	Mahesh Oil & Dal Mill	New Mondha, Manvat	Cotton seed oil processing
112.	Vardhaman Ginning & Pressing	Jintur	Ginning & Pressing
113.	Ayodhya Ginning & Pressing	Yeldari Road, Jintur	Ginning & Pressing
114.	Gayatri Ginning & Pressing	Warud Road, Jintur	Ginning & Pressing
115.	Wattamwar Ginning Pressing	Bori, Tq. Jintur	Ginning & Pressing
116.	Golecha Ginning & Pressing	Karegaon, Parbhani	Ginning & Pressing
117.	Laxmi Ginning Factory	Karegaon, Parbhani	Ginning & Pressing
118.	Prem Ginning Factory	Karegaon, Parbhani	Ginning & Pressing
119.	Onkar Ginning Factory	Gangakhed	Ginning & Pressing

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Sr. No.	Name of Enterprise	Address	Activity Type
120.	Onkar Pressing Factory Gangakhed	Gangakhed	Ginning & Pressing
121.	Mahesh Ginning Factory	Gangakhed Road, Parbhani	Ginning & Pressing
122.	Shri Venkatesh Ginning Factory	Gangakhed Road, Parbhani	Ginning & Pressing
123.	Sheshadri Ginnig Factory	Gangakhed	Ginning & Pressing
124.	Mahdu Agro Industries	Selu	Ginning & Pressing
125.	Madhusudan Ginning Pressing	S No 19, Selu	Ginning & Pressing
126.	Vaibhav Ginning & Pressing	Parbhani Road, Purna	Ginning & Pressing
127.	Katruwar Ginning & Pressing	Manvat	Ginning & Pressing
128.	Rahul Ginning & Pressing Factory	Manvat	Ginning & Pressing
129.	Venkatesh Ginnig & Pressing	Manvat	Ginning & Pressing
130.	Porwal Ginning & Pressing	Ring Road, Manvat	Ginning & Pressing
131.	Raghvendra Ginning & Pressing Factory	Manvat	Ginning & Pressing
132.	Sp Agro Industries	S.No.526, Gangakhed Rd, Parbhani	Cotton seed oil processing
133.	Balaji Ginning & Oil Industries	G.No.62, Bramhangaon	Cotton seed oil processing
134.	Golecha Agro Industries	G.No.67, Karegaon	Cotton seed oil processing

2.8 Existing Export Units in the district

The existing export units in the district are as mentioned below,

Table 2.9 - Export Oriented Units

Sr. No.	Company Name	Sector	Product Name	Export Destination Country
1.	M/s. Kohinoor Ropes	Knitting Rope	Rope, Net wires	Africa, United Arab Emirates
2.	M/s. Vishwas Agro Industries	Food Processing	Mango Pulp	United Arab Emirates

2.9 Key Issues in Export

Below mentioned table illustrates category wise key issues observed in export of the district,

Table 2.10 - Key Issues in Export

Category	Issues	Relevant Government Authority
Regulatory	To resolve export queries related to all concern departments (DIC, Agriculture, GST, Financial institution, Export agencies, etc.), coordination of all concern departments should be done through Single Window System and Helpdesk should be made available for it.	Central and State Government Authorities
	Local custom clearance of Export goods.	
	Availability of ODOP facilitation center at district level.	State Government and District Authorities
	For Industries outside MIDC (Rural Area) the difficulties for obtaining permissions regarding NA, construction approval should be resolved. This should be done at Gram Panchayat (GP) level.	
Institutional Support	Training program should be conducted to know the latest updates in foreign trade policies.	Central and State Government Authorities
	Export awareness seminars/ workshops/trainings should be organized for businessmen/ farmers/ industrialists.	District Authorities
	Interactions with ICD's and industries/ entrepreneurs.	
	Institutions of relevant export promotion education /training course.	
	Curriculum preparation for Export Promotion.	State Government Authorities
	Study tours should be organized in various countries to know the latest technical advancements in developed countries.	
	Information of organic and residue free farming and related schemes should be made available.	EPC and State Government Authorities
Promotion and Awareness	Permanent Exhibition Centre at district should be established.	Central and State Government Authorities
	Organizing trade fairs, Buyer-Seller meets.	
	Promotion of Export promotion online portal, Information dissemination through Export Guidebook, ODOP booklet	District Authorities
	To resolve export related and other issues of importance, interaction with the central agencies (DGFT, Customs and others) and state government offices should be carried out.	

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Category	Issues	Relevant Government Authority
	<p>Interactions with EPC's and entrepreneurs.</p> <p>Farmer producing company formation</p> <p>Organizing seminars, exhibitions/Haat, Buyer seller meet</p> <p>Export awareness/sensitization for budding entrepreneurs and newly developed units</p> <p>ODOP cluster development.</p> <p>Annual calendar for events like Buyer-Seller Meet, Trade Exhibition, Capacity Building, training, etc.</p> <p>Designing, Branding, marketing, and technical expertise for ODOP.</p> <p>ODOP promotion at Railway Station.</p> <p>ODOP Gift Hamper.</p> <p>Use of Social Media Platform for ODOP promotion.</p>	
Industrial Infra	<p>A substantial volume of district's export is carried out through indirect channels of export like CHA or export houses.</p> <p>To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs and calibration facilities, etc. are mandatory requirements for exports and should be made available.</p> <p>The district is facing major challenges in quality of electrical supply. The issue of frequent tripping and electricity shut down should be resolved on priority.</p> <p>Warehouse facilities in rural areas of the district (Pathri, Jintur, Palam, Gangakhed, and Sonpeth).</p> <p>Implementation of Ethanol Blended Petrol (EBP) Program in district</p> <p>The upcoming Jalna Dry Port will help in reducing the transit time and cost of transportation as well as it will save the fuel cost. Considering it, the subbranch of it should be established at Parbhani to promote export of the district.</p>	<p>Central, State Government and District authorities</p> <p>State Government Authorities</p>
Logistic Infra	<p>Adequate transportation facilities should be made available.</p> <p>Quality of roads should be of benchmark standard and also transportation cost should be competitive, currently it's very high.</p>	<p>Central and State Government Authorities</p>

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Category	Issues	Relevant Government Authority
Finance	To boost export of the district, credit facilities with extremely competitive rates of interest should be given to exporters.	Central Government Authorities
	For Import-Export business transactions through banks special permission needs to be availed from RBI.	
	Foreign exchange facility should be available in the district.	
	To promote export on agrobased products sector specific reduction/ exemption in taxes should be given.	
	Internal forex Banking facility should be available at Parbhani. The rates should be as per International Banks like HSBC, Standard Chartered Bank which are offering low rates.	
	For D + Industry Zone, product wise incentive Scheme should be planned for Export.	
Agriculture Sector	Information of organic farming scheme should be made available.	State Government Authorities
	More cold storage facilities are required in the district.	
	The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get any benefit.	Central and State Government and District Authorities
	Lack of dissemination of knowledge on development of new varieties, value added products as per requirement of the buyers' market is a major challenge.	
	Considering horticultural and vegetable produce in the district, export promotion activities for it should be expedited.	
	The information of Agriculture, sericulture and food processing businesses as well as information of fruit and vegetable producer farmers of the district shall be collected to form the clusters.	
	The agriculture producing unit information of the district shall be compiled and encourage them for exports.	
Lack of specialized knowledge considering agriculture product export business.	Central and State Government and District Authorities	

2.10 Export Promotion Initiatives by District

2.10.1 Formation of DEPC (District Export Promotion Council)

The Government of Maharashtra has notified the District Export Promotion Councils (DEPC) in the state. The District Export Promotion Council (DEPC) constituted under the Chairmanship of District Collector. The Task Force Committee constituted under the Chairmanship of General Manager, District Industries Centre (DIC).

The broad role of District Export Promotion Council (DEPC) is as mentioned below,

- ▶ Preparation of District Export Action Plan for 5 years
- ▶ Co-ordination with DGFT, EPCs and Associations for export promotion
- ▶ Promotion of GI, ODOP and Handicraft, Agri and Horticulture products
- ▶ Identify diversification opportunities for exports
- ▶ Preparation of export database with help of DGFT
- ▶ Hold meetings of District Export Promotion Council (DEPC), Trade fairs and B2B meetings
- ▶ Ensure availability of infrastructure at district level such as warehousing, cold storage, marketing, R&D and testing laboratories etc.
- ▶ Availability of export credit for exporters
- ▶ Grievance redressal mechanism at district level

The details of DEPC meetings and outreach programs of the district are as mentioned below,

Table 2.11 - DPEC Meetings and Outreach Program

Sr. No.	Date	DEPC meetings/Outreach Program Details
1.	18.12.2020	DEPC Meeting – Formation of DEPC and Task force committee.
2.	30.01.2020	Outreach Programm was held in association with DIC Parbhani and MIDC Association, Parbhani.
3.	31.08.2021	DEPC Meeting – District Export Action Plan discussion.
4.	06.09.2021	DEPC Meeting – District Export Action Plan discussion and approval.
5.	24.09.2021	Vanijya Ustav (Export Conclave) – The event was organized to showcase export potential of the district and panel discussions for issues faced by exporters and strategies to improve export scenario of the district.
6.	23.09.2022	Export Conclave – The event was organized for Investment Promotion, Ease of Doing Business (EODB), Export and One District One Product (ODOP).
7.	09.11.2022	Discussion on Export & ODOP promotion initiatives and Export scenario of the district.
8.	06.03.2023	Discussion on Export & ODOP promotion initiatives and Export scenario of the district.
9.	05.06.2023	Discussion on institutional tie-up and identifying GI products from the district.
10.	12.09.2023	Discussion on Export promotion and ODOP

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11.	04.11.2023	IGNITE Maharashtra 2023 - Spreading awareness about Government Initiatives
12.	05.03.2024	District Investors Summit – To attract investment in the district
13.	15.02.2024	ODOP initiatives taken for district and how to increase export for the district
14.	16.07.2024	Discussion on Export promotion and ODOP from District
15.	22.07.2024	IGNITE Maharashtra 2023 - Spreading awareness about Government Initiatives

3 District Export Promotion Strategy

3.1 Diversification Opportunities for ODOP product

The key diversification markets for the export of the district are Uganda, Qatar, Germany, South Africa, Sri Lanka, Thailand, Iran, Malaysia, and Saudi Arabia. The below mentioned table illustrates diversification opportunities for ODOP products of the district,

Table 3.1 - Diversification Opportunities

Sr. No.	Product Name	HSN	Sector	Diversification Opportunities
1.	Harbhara (Gram)	07139010, 07139090	Agriculture	Uganda, Qatar, Germany, South Africa, Angola, Thailand, Guinea, Nigeria, Gambia, Turkey
2.	Jaggery	17011490, 17029010, 17011410, 17019990, 17011310	Agriculture	Sri Lanka, Thailand, Iran, Malaysia, Saudi Arabia, Somalia, Ghana, Ethiopia, Timor-Leste

Source: Directorate General of Commercial Intelligence and Statistics (DGCI&S)

3.2 Export Promotion Strategy

Below mentioned table illustrates district requirements, strategy categorization and recommended strategies,

Strategy Category Types:

- ▶ **Short Term (0 to 2 yrs.)**
- ▶ **Medium Term (3 to 5 yrs.)**
- ▶ **Long Term (5 to 10 yrs.)**

Table 3.2 - Export Promotion Strategy

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
Regulatory	Short Term	To resolve export queries related to all concern departments (DIC, Agriculture, GST, Financial institution, Export agencies, etc.), coordination of all concern departments should be done through Single Window System and Helpdesk	Setting up DIC as District Export Hub and work as integrated, centralize helpdesk.	Central and State Government Authorities

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		should be made available for it.		
		Local custom clearance of Export goods.		
		Availability of ODOP facilitation center at district level.	ODOP facilitation center should be made available	State Government and District Authorities
		For Industries outside MIDC (Rural Area) the difficulties for obtaining permissions regarding NA, construction approval should be resolved. This should be done at Gram Panchayat (GP) level.	The concern authorities should evaluate feasibility for the same and accordingly appropriate solution should be evaluated to resolve the issue.	
Institutional Support	Short Term	Training program should be conducted to know the latest updates in foreign trade policies.	Training program should be arranged by DGFT and EPC's	Central and State Government Authorities
		Export awareness seminars/ workshops/trainings should be organized for businessmen/ farmers/ industrialists.	Seminar to be conducted by DGFT, EPC's (APEDA, etc.) and handholding by DIC.	District Authorities
		Interactions with ICD's and industries/ entrepreneurs.	Coordinate and promote exports in coordination with ICD's and industries/ entrepreneurs.	
		Institutions of relevant export promotion education /training course.	Identification of Institutions relevant for export promotion.	
		Curriculum preparation for	Preparation of curriculum for short term	

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		Export Promotion.	and long-term export-oriented courses in coordination with identified institutes.	
		Study tours should be organized in various countries to know the latest technical advancements in developed countries.	Central and State Government concern agencies should organize study tours and special incentives should be given for visitors	State Government Authorities
		Information of organic and residue free farming and related schemes should be made available.	EPCs should organize sector specific knowledge sharing sessions.	EPC and State Government Authorities
Promotion and Awareness	Short Term	Permanent Exhibition Centre at district should be established.	Setting up DIC as District Export Hub and work as integrated, centralize helpdesk and establish permanent exhibition center.	Central and State Government Authorities
		Organizing trade fairs, Buyer-Seller meets.		
	Promotion of Export promotion online portal, Information dissemination through Export Guidebook, ODOP booklet	Promotion of online portal at district level – Interactions with Industry associations.	District Authorities	
		Information dissemination through Export guidebook and ODOP booklet.		
To resolve export related and other issues of importance, interaction with the central agencies (DGFT, Customs and	Coordination with central agencies (DGFT, Customs and others) and state government offices.			

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		others) and state government offices should be carried out.		
		Interactions with EPC's and entrepreneurs.	Coordinating interactions/ seminars with EPC's and entrepreneurs.	
		Farmer producing company formation	Organizing farmers producing companies for agro processing units.	
		ODOP cluster development.	Promotion of ODOP cluster development.	
		Annual calendar For events like Buyer-Seller Meet, Trade Exhibition, Capacity building training, etc.	Maintaining Annual calendar for events like Buyer- Seller Meet, Trade Exhibition, Capacity building training, etc.	
		Designing, Branding, marketing, and technical expertise for ODOP.	Identification of institutes for designing, Branding, marketing, and technical expertise of ODOP.	
		ODOP promotion at Railway Station.	ODOP promotion at Railway Station Through banner/ stall display at the main platform.	
		ODOP Gift Hamper.	Create ODOP Gift Hamper.	
		Use of social media Platform for ODOP promotion.	Use of social media Platform like Whatsapp, Facebook, for ODOP promotion.	
	Medium Term	Organizing seminars, exhibitions/Haat , Buyer seller meet	Organizing Seminars and exhibitions/Haat for entrepreneurs - This activity would be an ongoing activity.	
			Organizing Buyer seller meet for entrepreneurs -	

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Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
			This activity would be an ongoing activity.	
	Long Term	Export awareness/sensitization for budding entrepreneurs and newly developed units	Sensitization by organizing seminars and exhibitions for budding entrepreneurs and newly developed units in due course of time - This activity would be an ongoing activity.	
Industrial Infra	Short Term	A substantial volume of district's export is carried out through indirect channels of export like CHA or export houses.	Central, State Government and District concern authorities should plan long term policy to resolve this issue as it is directly impacting economy of the district as well as the producer/farmer/businessman.	Central, State Government and District authorities
		To maintain export quality of products, testing facilities, Material Testing, UV testing, certification labs and calibration facilities, etc. are mandatory requirements for exports and should be made available.	To maintain export quality of the products below mentioned facilities and measures are of prime importance and should be made available, <ul style="list-style-type: none"> ▶ Testing Facilities ▶ U.V. Testing ▶ Packaging ▶ Certification Also, sector specific R&D facilities should be made available to boost export of the district.	State Government Authorities
		The district is facing major challenges in quality of electrical supply. The issue of frequent tripping and electricity shut down should be resolved on priority	The concern State government agency should review these issues and provide solution to avoid production loss due to unavailability of optimum quality power supply	
		Requirement of Design Centre/Common facility Centre.	Considering growing potential of export in the district, this activity should be expedited	

Parbhani District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		Considering upcoming Jalna Dry Port, the subbranch of it should be established at Parbhani to promote export of the district.	The concern authorities should evaluate the feasibility of the proposal.	Central and State Government Authorities
Logistic Infra	Medium Term	Adequate transportation facilities should be made available. The quality of roads should be of benchmark standard and also transportation cost should be competitive as currently it's very high.	Road transportation facilities should be improved (conversion of existing highways into multi-laning, quality of roads, etc.). Rail connectivity is available, availability of green corridor, frequency and goods transport facility should be improved by railway department.	Central and State Government Authorities
Finance	Short Term	To boost export of the district, credit facilities with extremely competitive rates of interest should be given to exporters.	To compete with global export market, exporters need credit facilities with extremely competitive rates of interest	Central Government Authorities
		For Import-Export business transactions through banks special permission needs to be availed from RBI.	To ease export activities and boost the export of the district, every district should have this facility available. The concern authorities should evaluate feasibility for the same.	Central Government Authorities
		Foreign exchange facility should be available in the district.		

Parbhani District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		Internal forex Banking facility should avail at Parbhani. The rates should be as per International Bank, HSBC, Standard Chartered Bank which are low.		
		For D + Industry Zone, product wise incentive Scheme should plan for Export.		
	Medium Term	To promote export on agrobase products sector specific reduction/ exemption in taxes should be given.	Considering agro processed export in the district it is required.	Central Government Authorities
Agriculture Sector	Short Term	Information of organic and residue free farming and related schemes should be made available.	The EPC and Government Authorities should plan knowledge sessions to provide information on organic farming and schemes available for it.	State Government Authorities
		More cold storage facilities are required in the district.	Considering growing exports of agro based and food processed/ perishable products in the district, the Authorities should plan to have more cold storage facilities in the district.	
		The maximum export carried out in the district is not being exported by the farmers directly, but by the custom houses/ traders. In this process ultimately all the available	Information dissemination is the main impediment and needs to be regular and comprehensive. It should cover all areas like technological advancement in seeds, varieties, various State and Central Government Supports, Agri Import-Export Fact, Import-	Central, State Government, and District Authorities

Parbhani District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
		government benefits (commercial, etc.) goes to custom houses/ traders whereas the farmer producing the export quality product does not get any benefit.	Export Rules, documentary compliances, Quality Certifications, Cargo Facilities, Schedule, Rent/Freight, logistics. Beneficial for the exporters if it should be available in local language Marathi and international language English.	
		Lack of dissemination of knowledge on development of new varieties, value added products as per requirement of the buyers' market is major challenge.	To achieve the above, a fully functional facilitation center in the district is essential. It could provide market intelligence like pricing, demands, contacts of purchasers, logistics and other costs etc.	
		Considering horticultural and vegetable produce in the district, export promotion activities for it should be expedited.	Horticulture and vegetables export promotion activities can be expedited in coordination with agriculture university.	
		The information of Agriculture, sericulture and food processing businesses, fruit and vegetables producer farmers of the district shall be collected to form the clusters.	Considering volume of production of Agriculture, sericulture, Horticultural and Fruit and vegetables in the district, the sectorwise cluster formation should be promoted to boost the Exports.	
		The agriculture producing unit information of the district shall be compiled and encourage them for exports.		

Parbhani District Export Action Plan

Category	Strategy Time Frame	District Requirement	Export Promotion Strategy	Relevant Govt. Authority
	Short Term	Lack of specialized knowledge considering agriculture product export business.	The agriculture exporter business requires specialized knowledge of the process since the product has to undergo from seeding to harvest, branding, packing, storage, cooling chain, transport, logistics, etc., such specialized knowledge is lacking on the part of the farmer. Also, the market intelligence knowledge for export product pricing, requirements of the export market, demand, etc. is lacking with the farmers. The training sessions should be arranged by Government Authorities which will in turn boost export of the district.	Central and State Government Authorities

3.3 Key Department Contacts

- ▶ **Export Commissioner and Development Commissioner (Directorate of Industries),**
Address: New Administrative Building, Madam Cama Road, Opp. Mantralaya, Mumbai-400032.
Email: didci@maharashtra.gov.in
Phone: (022)-22028616
- ▶ **Joint Director of Industries, Chh.Sambhajinagar region,**
Address: Vikas Bhavan, 2nd Floor, Adalat Road, Chh.Sambhajinagar-431001.
Email: diroChh.Sambhajinagar@maharashtra.gov.in
Phone: (0240)-2331105
- ▶ **Superintending Industries Officer, Nanded Subdivision,**
Address: Udyog Bhavan, Govt. Industrial Estate, Shivaji Nagar, Nanded-431602.
Email: dironanded@maharashtra.gov.in
Phone: (02462)-250393
- ▶ **General Manager, District Industries Centre, Parbhani**
Address: Karegaon Road, Near Super Market, Dist.Parbhani-431401.
Email: didic.parbhani@maharashtra.gov.in
Phone: (02452)-223447/223410
- ▶ **Industry Association Contact List**

Table 3.3 - Industry Association Contact List

Sr. No.	Name of Association	Contact Person	Contact No.
1.	Parbhani MIDC Industries Association, Parbhani	Mr. Vijayrao Warpudkar Mr. Pramod Wakadkar	96731-12172 93700-07801
2.	Parbhani District Ginning & Pressing Industries Association, Parbhani	Mr. Omprakash Daga	94210-55999
3.	Laghu Udyog Bharati, Parbhani	Mr. Rajendra Pokarna	94221-75671
4.	Parbhani Oil & Dal Mill Owners Association, Parbhani	Mr. Anup Agrawal	94207-21111
5.	Selu Taluka Owners Association	Mr. Rameshwar Rathi	94228-78911
6.	Jintur MIDC Industries Association	Mr. Pramod Parbhanikar	94221-75925

